Quarterly Accounts September, 2020



COMPANY'S PROFILE

Board Of Directors Mr. Ahmad Kuli Khan Khattak Chairman
Mrs. Shahnaz Sajjad Ahmad Chief Executive

Mrs. Shahnaz Sajjad Ahmad Mr. Raza Kuli Khan Khattak

Lt. Gen. (Retd.) Ali Kuli Khan Khattak Syed Zubair Ahmed Shah - NIT

Mr. Abdul Rehman Qureshi - Independent Brig. (Retd.) Agha Arshad Raza - Independent

Audit Committee Mr. Abdul Rehman Qureshi Chairman Syed Zubair Ahmed Shah Member

Brig. (Retd.) Agha Arshad Raza Member
Mr. Abdul Rehman Qureshi
Lt. Gen. (Retd.) Ali Kuli Khan Khattak Member

Remuneration Committee Lt. Gen. (Retd.) Ali Kuli Khan Khattak Member
Mrs. Shahnaz Sajjad Ahmad Member
Syed Zubair Ahmed Shah Member
Brig. (Retd.) Agha Arshad Raza Member

Chief Financial Officer Mr. A.R. Tahir

Human Resource &

Registered Office

Chief Operating Officer (COO)

Company Secretary Mr. Azher Iqbal - ACA
Head Of Internal Audit Mr. Salman Khan - ACA

Auditors M/S. ShineWing Hameed Chaudhri & Co

Chartered Accountants

Bankers National Bank Of Pakistan

Bank Alfalah Ltd

Legal Adviser M/S Hassan & Hassan, Advocates

Paaf Building, 1-D, Kashmir/ Egerton Road, Lahore

Tax Consultant M. Nawaz Khan & Co

1-Ground Floor, Farrah Centre, 2 Mozang Road, Lahore

Registrars & Shares Vision Consulting Limited

Registration Office 3-C, LDA Flats, First Floor, Lawrance.

Road, Lahore.

Tel: 042-36283096-97, Fax: 042-36312550

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Bannu Woollen Mills Ltd

Email: info@vcl.com.pk

D.I.Khan Road, Bannu Tel. (0928) 615131, 611350 Fax. (0928) 611450

E-Mail bannuwoollen@yahoo.com Web Site: www.bwm.com.pk

Mills D.I.Khan Road, Bannu

Tel. (0928) 613151, 611350

Fax (0928) 611450

E-Mail bannuwoollen@yahoo.com Bwmltd2K@Gmail.Com Web Site: www.bwm.com.pk

Directors' Report

On behalf of the Board of Directors of Bannu Woollen Mills Limited, we are pleased to present the unaudited condensed interim financial statements for the three months period ended September 30, 2020.

Financials

Financial results are summarized as under:-

	Quarter Ende	d Sep. 30,
	2020	2019
	(Rupees in t	housand)
Sales - net	266,431	54,753
Gross profit	75,386	18,411
Profit / (loss) from Operations	37,234	(8,313)
Profit / (loss) before Taxation	26,583	(24,018)
Profit / (loss) after Taxation	22,532	(24,457)
	Rupe	es
Earnings / (loss) per share	2.37	(2.57)

The year began with a good momentum and encouraging results. The Company has been able to achieve the first quarter results that are in line with its set objectives. We are pleased to inform that the Company has been able to achieve profitability of Rs. 22.532 million compared to loss of Rs. 24.457 million last year, despite the negative impact of COVID-19 on the economy. The positive performance primarily represents volume growth and a better sales mix. The impressive top line has kept the bottom line within the budgeted figures. Resultantly, the Company has achieved earnings per share (EPS) of Rs. 2.37 per share against loss per share of Rs. 2.57 for the corresponding period of last

The Company achieved production of 188,300 meters of fabric as compared to 113,298 meters of corresponding period of last year. The sales revenue increased by Rs. 211.678 million (4.87 times) over the corresponding period ended 30-09-2019. Monetary policy of State Bank has led to lower mark-up rates resulted into decreased finance cost. The Company's finance cost amounts to Rs. 10.651 million in first quarter as against Rs. 15.705 million in the corresponding period. The management expects that the demand during the second quarter shall increase resulting into increase in sales and better financial performance.

Future outlook

The Company will remain exposed to foreign exchange risk as major part of the rawmaterials is imported from different countries. Despite the various challenges, the management is committed to try its best to maintain and increase its market share. The Company is focused on growth opportunities and is determined to significantly improve its operating results by adding value to the stakeholders' wealth.

Acknowledgement

The Company acknowledges the continued support received from its customers and their confidence in the Company. We are also thankful to all stakeholders, bankers, dealers, vendors, employees and associates for their valuable support.

For and on behalf of the Board of Directors

shelve & Sajal Hund Shahnaz Sajjad Ahmad

Chief Executive Officer

Ahmad Kuli Khan Khattak

بنول وولن ملز لم یشر ڈائر یکٹرزر پورٹ برائے اراکین

سکینی کابورڈ آف ڈائز کیٹر پہلی سہاہی 30 ستبر 2020 غیرآ ڈٹ شدہ مالیاتی رپورٹ اورڈ ائز کیٹرز رپورٹ پیش کرتے ہوئے خوشی محسوس کرتا ہے۔ مالیاتی صورتحال مالیاتی نتائی: جو کد مندرجہ ذیل ہیں:۔

بركااختثام	سەمابى30سىم	
2020	2019	
ول میں ۔۔	روپے ہزار	
266,431	54,753	خالص فروخت
75,836	18,411	مجموعي منافع
37,234	(8,313)	آ بریٹنگ منافع ا(نقصان)
26,583	(24,018)	ٹیکس سے پہلے منافع ا(نقصان)
22,532	(24,457)	ٹیکس کے بعد منافع (نقصان)
	۔۔ روپے	
2.37	(2.57)	آمدن/(نقصان)فی حصص

سال کا آغاز آچی رفار ادر وسلمافران کے حشور عبوا ہے۔ کہنی کہا سہائی کے تائی حقر رہ متناصد کے طابق ماس کرنے میں کا میاب رہی ہے۔ بمین مطل کرنے میں کو گئی ہے وادر ایک بہتر کے معرف ہے۔ کہنی کو اور ایک بہتر کی معرف ہے۔ کہنی کہنی نے گئی نے کہ معرف کی بہتر کی کا معرف ہے۔ بیٹر کو گئی ہے۔ میں موادر ایک بہتر کر خت کا ایک کرتی ہے۔ میں کہنی نے کر خت سال کے ایک ہوت کے کا معرف کی معرف کے معرف کے معرف کی بہتر کا معرف کی معرف کے اعداد وغار میں رکھا ہے۔ بیٹے میں کہنی نے کر خت سال کے ایک ہوت کے 2.37 مولیاں کے متنا ہم میں کہ معرف کے معرف کے معرف کے معرف کے معرف کی معرف کے معرف کے معرف کی معرف کے معرف کی معرف کی معرف کے معرف کی معرف کے کہنے کے معرف کی معرف کی معرف کی معرف کی معرف کی معرف کی معرف کے کہنے کہا گئی کے معرف کی معرف کی معرف کی معرف کی معرف کی معرف کے کہ معرف کی معرف کی معرف کے کہ دوسری سہائی کے کہنے کہا کہ کا رکھ کی معرف کی معرف کے کہ دوسری سہائی کے دوسری سہائی کا معرف کی معرف کی معرف کے کہ دوسری سہائی کا رکہ دو کی کہ معرف کی معرف کے کہ دوسری سہائی کی اور دیاں معرف کی معرف کے کہ دوسری سہائی کا رکہ دی کا میاب کی کر درگ میں اضاف میں دی کی کو تھے کہا گئی کے دوسری سہائی کے کہ میں امال کی کار کردگ میں اضاف میں دی کی کو تھے کے کہ دوسری سائی گئی اور کردگ میں امال کی کر درگ میں اضاف میں دی کی کو کردگ کے کہ دوسری سہائی گئی اور کو کردگ کے کہ دوسری سہائی کا کر درگ میں اضاف میں دی کی کو تھے کے کہ دوسری سائی گئی اور کو کردگ کے کہ کہ دوسری سے کہ کے کہ دوسری سے کہ کردگ کی معرف کے کہ دوسری سے کہ کردگ کے کہنے کردگ کے کہنے کہ کردگ کے کہنے کہ کردگ کے کہنے کہ کردگ کے کہنے کہ کردگ کے کہنے کردگ کے کہنے کہ کردگ کے کہنے کردگ کے کہنے کہ کردگ کے کہنے کہ کردگ کے کہنے کہ کردگ کے کہ کردگ کے کہنے کہ کردگ کے کہنے کہ کردگ کے کردگ کے کہ کردگ کے کردگ کے کہنے کردگ کے کہ کردگ کے کہ کردگ کے کہ کردگ کے کردگ کے کہ کر

مستقبل کے نقط نظر ہے:

جیبا کہ خام مال کا بڑا حمد مختلف ممالک ہے برآمد کیاجاتا ہے اس لئے کپٹی امریکی ڈالراور پاکستانی روپے کی قدر کے درمیان تنحیا اُڑات کے خطرے ہے باخیر ہے، مختلف حالات کے اوجود انتظامیر کواس کے حص کو برقر اردکھنے اور بڑھانے کے لئے اپنی پوری کوشش کرنے کا عزم ہے۔ کپٹی کی توجہ تی کے مواقع برمرکوز ہے اوراس کے حصول کے لئے اپنے اجازے بیاں اضافہ کر کے اپنے آپ بیٹنگ مثابی گڑے۔ نمایال طور پر بہتر بناری ہے۔

اظهارتشكر:

کمپنی انتظام یا بین سبح واران ، سپلائز ، بکرز در بگر کی مسلس جمایت اورغزم کاشکر بیکرتی ہے۔اپنے تمام ملاز مین کی انتخاب میں بہ کمپنی ہے وابستگی اوروفا داری کا بھی اعتراف کرتی ہے۔

کمپنی کے بورڈ آف ڈائر یکٹرز کی جانب سے

المسلام مواحدة جديد المسلم ال

Condensed Interim Statement of Financial Position As At September 30, 2020

ASSETS	Note	Un-audited Sept. 30, 2020 (Rupees in	Audited Jun. 30, 2020 thousand)
Non-current assets Property, plant and equipment Intangible assets Investments in Associated Companies Security deposits	5 6	1,274,357 1,802 1,093,058 3,794	1,278,910 1,929 1,093,058 3,794
Current assets Stores and spares Stock-in-trade Trade debts Current portion of advances Advances to employees - unsecured, considered goo Advance payments Other receivables Sales tax refundable Income tax refundable, advance tax and tax deducted at source Cash and bank balances	d	2,373,011 69,380 604,166 495,232 85 11,708 3,528 860 0 8,234 5,012 1,198,205	2,377,691 71,652 676,110 282,882 97 9,569 1,730 801 9,463 6,881 1,894 1,061,079
TOTAL ASSETS		3,571,216	3,438,770
EQUITY AND LIABILITIES Equity Authorised capital 20,000,000 ordinary shares of Rs.10 each Issued, subscribed and paid-up capital Capital reserves - share premium - revaluation surplus on property, plant and equipmen Revenue reserves - general - unappropriated profit Shareholders' equity Liabilities	t 7	200,000 95,063 19,445 1,781,860 654,055 232,702 2,783,125	200,000 95,063 19,445 1,783,140 654,055 208,890 2,760,593
Non-current liabilities Lease liabilities Staff retirement benefits - gratuity Deferred taxation Current liabilities Trade and other payables		3,374 69,487 52,088 124,949	4,366 67,096 52,036 123,498
Unpaid dividends Unclaimed dividends Accrued mark-up Short term finances Current portion of lease liabilities Taxation	8	3,452 6,184 10,444 449,911 4,235 9,884 663,142 788,091	3,452 6,298 13,369 423,639 3,850 5,885 554,679 678,177
Contingencies and commitments TOTAL EQUITY AND LIABILITIES	9	3,571,216	3,438,770

The annexed notes form an integral part of these financial statements.

Shahnaz Sajjad Ahmad Chief Executive

Syed Zubair Ahmad Shah Director

Condensed Interim Statement of Profit or Loss & Other Comprehensive Income (Unaudited) For The First Quarter Ended September 30, 2020

	Quarter Ended		
	September 30,		
	2020	2019	
	(Rupees in	thousand)	
Sales - net	266,431	54,753	
Cost of sales	191,045	36,342	
Gross profit	75,386	18,411	
Distribution cost	13,842	5,886	
Administrative expenses	21,603	21,042	
Other expenses	2,969	0	
Other operating income	(262)	(204)	
	38,152	26,724	
Profit / (loss) from Operations	37,234	(8,313)	
Finance cost	10,651	15,705	
Profit / (loss) before Taxation	26,583	(24,018)	
Taxation - net	4,051	439	
Profit / (loss) after Taxation	22,532	(24,457)	
Other comprehensive income	0	0	
Total comprehensive income / (loss)	22,532	(24,457)	
	Rupees		
Earnings / (loss) per share	2.37	(2.57)	

- The annexed notes form an integral part of this condensed interim financial information.
- Appropriations have been reflected in the statement of changes in equity.

Shahnaz Sajjad Ahmad Syed Zubair Ahmad Shah Chief Executive Director

BANNU WOOLLEN MILLS LTD.
Condensed Interim Statement of Changes in Equity (Un-Audited)
For the 1st Quarter Ended September 30, 2020

Reserves

		C	Capital		enue	
	Share capital	Share premium	Revaluation surplus on property, plant and equipment	General	Unappr- opriated profit	Total
			Rupees i	n '000		
Balance as at June 30, 2019	95,063	19,445	1,591,081	654,055		2,601,502
Total comprehensive loss for the quarter ended September 30, 2019	0	0	0	0	(24,457)	(24,457)
Surplus on revaluation of property, plant and equipment realised during the period on account of incremental depreciation (net of deferred taxation)	0	0	(1,638)	0	1,638	0
Balance as at September 30, 2019	95,063	19,445	1,589,443	654,055	219,039	2,577,045
Balance as at June 30, 2020	95,063	19,445	1,783,140	654,055	208,890	2,760,593
Total comprehensive income for the quarter ended September 30, 2020	0	0	0	0	22,532	22,532
Surplus on revaluation of property, plant and equipment realised during the period on account of incremental depreciation (net of deferred taxation)	0	0	(1,280)	0	1,280	0
Balance as at September 30, 2020	95,063	19,445	1,781,860	654,055	232,702	2,783,125

The annexed notes form an integral part of these financial statements.

Shahnaz Sajjad Ahmad Chief Executive

Syed Zubair Ahmad Shah Director

Condensed Interim Statement of Cash flows (Un-Audited)
For The First Quarter Ended September 30, 2020

	1st Quarter ended	
	Sept. 30,	Sept. 30,
	2020	2019
	(Rupees in	thousand)
Cash flows from operating activities		
Profit / (loss) for the period - before taxation	26,583	(24,018)
Adjustments for non-cash charges and other items:		
Depreciation on property, plant and equipment	4,658	4,445
Depreciation on right of use assets	21	0
Amortisation	127	137
Staff retirement benefits - gratuity (net)	2,391	3,465
Mark-up on bank deposits and dealers' balances	(49)	(176)
Finance cost	10,651	15,705
Gain on disposal of plant & machinery	(55)	0
Profit / (loss) before working capital changes	44,327	(442)
Effect on cash flows due to working capital changes		
Decrease / (increase) in current assets		
Stores and spares	2,272	2,089
Stock-in-trade	71,944	(75,601)
Trade debts	(212,350)	26,189
Advances to employees	(2,127)	(6,350)
Advance payments	(1,798)	1,246
Trade deposits and prepayments	(59)	(739)
Sales tax refundable	9,463	(5,195)
Increase in trade and other payables	80,846	19,548
	(51,809)	(38,813)
Cash used in operations	(7,482)	(39,255)
Taxes paid	(1,353)	(1,620)
Net cash used in operating activities	(8,835)	(40,875)
Cash flows from investing activities		
Fixed capital expenditure	(212)	0
Sale proceeds of plant & machinery	85	0
Intangible assets acquired	0	(2,200)
Mark-up received on bank deposits	49	176
Net cash used in investing activities	(78)	(2,024)
Cash flows from financing activities		
Lease rentals paid	(607)	0
Short term finances - net	26,272	53,788
Dividend paid	(114)	0
Finance cost paid	(13,520)	(11,112)
Net cash generated from financing activities	12,031	42,676
Net increase / (decrease) in cash and cash equivalents	3,118	(223)
Cash and cash equivalents - at the beginning of the period	1,894	5,385
Cash and cash equivalents- at the end of the period	5,012	5,162

⁻ The annexed notes form an integral part of this condensed interim financial information.

Shahnaz Sajjad Ahmad Chief Executive Syed Zubair Ahmad Shah Director

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (Un-audited)
FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2020

1. Legal status and nature of business

Bannu Woollen Mills Limited (the Company) was incorporated in Pakistan as a Public Company in the year 1960 under the Companies Act, 1913 (now the Companies Act, 2017) and its shares are quoted on Pakistan Stock Exchange Ltd. The Company is principally engaged in manufacture and sale of woollen yarn, cloth and blankets.

Geographical location and addresses of major business units including mills / plant of the Company are as under:

Bannu Purpose

D.I Khan Road Registered office / Mills

Rawalpindi

Raja Bazar Retail outlet

2. Basis of Preparation

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed:

This condensed interim financial information is being submitted to the shareholders as required by section 237 of the Companies Act, 2017.

3. Accounting Policies

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of audited annual financial statements of the Company for the year ended June 30, 2020, except for certain amendments which did not have any effect on these condensed interim financial statements.

The Company follows the practice of conducting actuarial valuations annually at the year end. Hence, the impact of remeasurement of post-employment benefit plan has not been incorporated in the condensed interim financial information.

4. Accounting Estimates, Judgments and Financial Risk Management

The preparation of condensed interim financial information in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision.

Judgments and estimates made by the management in the preparation of this condensed interim financial information are the same as those that were applied to financial statements as at and for the year ended June 30, 2020.

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2020.

5. PROPERTY, PLANT AND EQUIPMENT

		Un-audited	Audited
		Quarter ended	Year ended
		Sept. 30,	June 30,
		2020	2020
No	ote	(Rupees in	thousand)
Operating fixed assets 5	.1	1,267,060	1,271,536
Right of use of assets		7,297	7,374
		1,274,357	1,278,910

		Sep 20	ende t. 30, 20	Audited d Year ended June 30, 2020 n thousand)
5.1	Operating fixed assets	11010 (110)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	. inouounu)
	Opening book value	1,271,5	36	1,068,086
	Revaluation adjustments		0	223,461
	Additions during the period / year	2	12	0
	Book value of assets disposed	(30)	(498)
	Depreciation charge for the period / year	(4,6	58)	(19,513)
	Closing book value	1,267,0	60	1,271,536

6. INVESTMENTS IN ASSOCIATED COMPANIES - Quoted

Market values of the Company's investments in BCM and JDM as at September 30, 2020 were Rs. 7.809 million (June 30, 2020: Rs. 7.896 million) and Rs. 135.653 million (June 30, 2020: Rs. 122.602 million) respectively.

7. SURPLUS ON REVALUATION OF PROPERTY,

PI ANT	AND	FOLID	MENT	- Not

Surplus on revaluation of the Company's property, plant and equipment 7.1	1,008,431	1,009,711
Share of surplus on revaluation of property,		
plant and equipment of Associated Companies	773,429	773,429
	1,781,860	1,783,140
7.1 The period-end balance has been arrived at as follows:		
Opening balance	1,051,524	834,626
Add: surplus arisen on revaluation carried-out		
during the period / year	0	223,461
Less: transferred to unappropriated profit on account		
of incremental depreciation for the period / year	(1,802)	(6,563)
	1,049,722	1,051,524
Less: deferred tax on:		
- opening balance of surplus	41,813	26,762
- surplus arisen on revaluation carried-out during the year	0	16,954
- incremental depreciation for the year	(522)	(1,903)
	41,291	41,813
Closing balance	1,008,431	1,009,711

8. TAXATION - Net

- 8.1 The provision for taxation for the quarter ended September 30, 2020 represents minimum tax due under section 113 of the Income Tax Ordinance, 2001.
- 8.2 There has been no significant change in the status of tax litigations as reported in the preceding published annual financial statements of the Company for the year ended June 30, 2020.

9. CONTINGENCIES AND COMMITMENTS

- 9.1 There has been no significant change in the status of contingencies as reported in the preceding published annual financial statements of the Company for the year ended June 30, 2020.
- 9.2 Commitments for irrevocable letters of credit outstanding as at September 30, 2020 aggregated Rs. 98.250 million (June 30, 2020: Rs. 23.836 million).

Un-audited

10. TRANSACTIONS WITH RELATED PARTIES

Significant transactions with related parties are as follows:

		Quarter ended Sept. 30,	
Nature of relationship	Nature of transaction	2020	2019
		(Rupees in the	nousand)
(i) Associated Companies			
	Rent of marketing office	613	1,260
	Rent of internal audit office	38	38
	Expenses shared	476	802
(ii) Key management personnel	Managerial remuneration		
	and benefits	14,863	13,712

11. FINANCIAL RISK MANAGEMENT

This condensed interim financial information does not include all the financial risk management information and disclosures required in the annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended June 30, 2020. The Company's activities expose it to a variety of financial risks, which are (i) credit risk (ii) liquidity risk and (iii) market risk (including foreign currency risk and interest rate risk). There has been no change in Company's sensitivity to these risks since June 30, 2020 except for general exposure to fluctuations in foreign currency. There have been no changes in the risk management policies during the period.

12. CORRESPONDING FIGURES

In order to comply with the requirements of InternationalAccounting Standard (IAS)34 - 'Interim Financial Reporting', corresponding figures in the condensed interim statement of financial position comprise of balances as per the audited annual financial statements of the Company for year ended June 30, 2020 and the corresponding figures in the condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity comprise of balances of comparable period as per the condensed interim financial information of the Company for the three months period ended September 30, 2019.

Corresponding figures have been re-arranged and re-classified, wherever necessary, for the purpose of comparison. However, no material re-arrangements and re-classifications have been made in these interim financial statements.

13. DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue in the Board of Directors' meeting held on October 26, 2020.

Shahnaz Sajjad Ahmad Chief Executive Syed Zubair Ahmad Shah